

Not Just Lost in Transit: Exposing the Modern Threat of Cargo Theft

Moderator: Peter Gong, President, Great Way Trading & Transportation, Inc.

Panelist:

- Nick Anderson, Senior Strategic Relationship Manager, Roanoke Insurance Group
- Brandon McDonnell, Vice President, PCC Logistics
- Peter Schneider, Executive Vice President, IMC Logistics





Nick Anderson
Senior Strategic
Relationship Manager
Roanoke Insurance Group

Specializes in freight insurance, compliance, and fraud prevention, helping carriers and shippers reduce exposure and strengthen resilience.



Peter Schneider
Executive Vice President of
IMC Logistics

Peter represents the nation's largest marine drayage provider and has played key roles in FMC supply-chain innovation teams, advocating for safer and more efficient port operations.

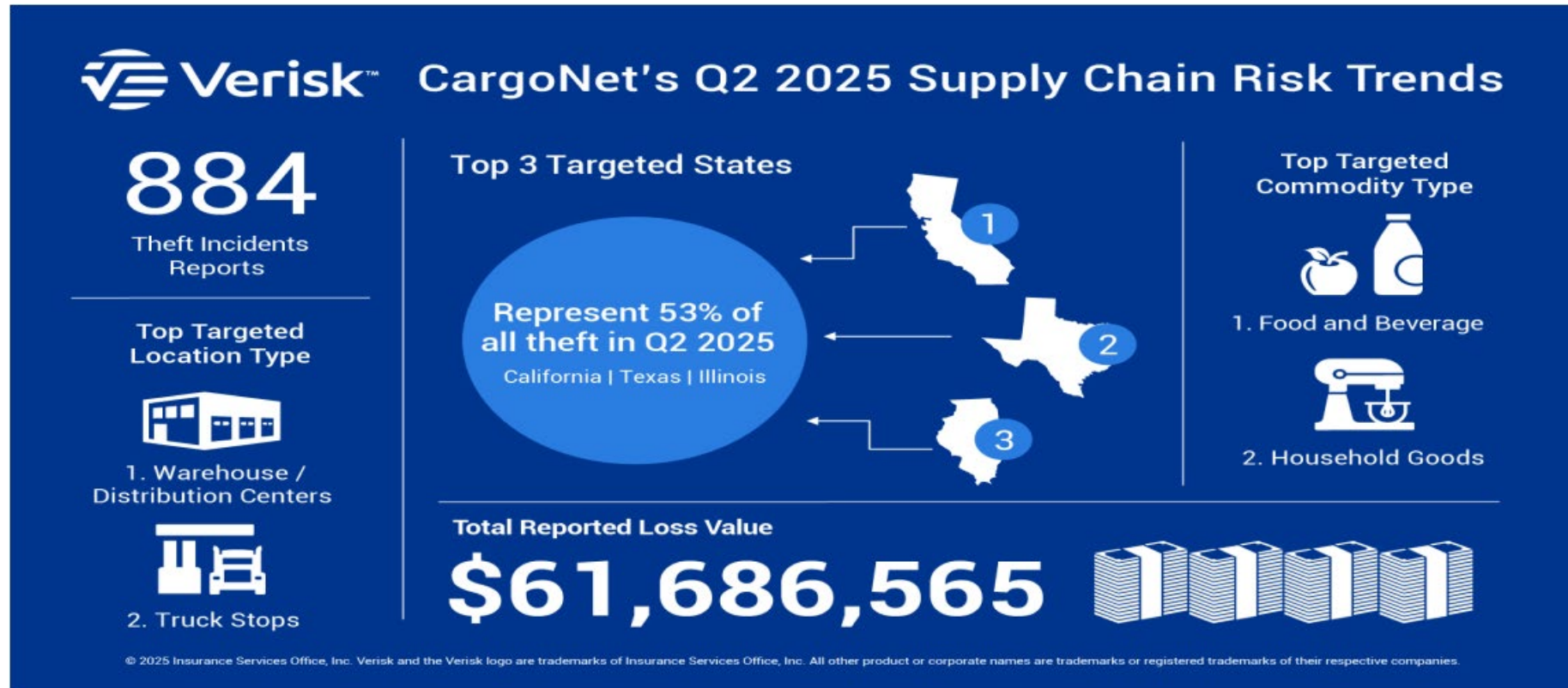


Brandon McDonnell
Executive Vice President
PCC Logistics,

28 Years in this industry. Experience in overseeing large-scale West Coast warehousing and port operations, bringing a ground-level perspective on cargo handling and security challenges.

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Fraud & Theft - Where are we now?



Key take away:

1. Theft can be **Straight** (unattended vehicles) or **Strategic** (deception, fraud)
2. Q2 Thefts up 10% from Q1
3. These are only the REPORTED incidents.

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Examples of Strategic Cargo Theft

Identity Theft / Fictitious Pickup

- Thieves impersonate legitimate motor carriers (uniforms, decals on trucks, fake documents) to pick up shipments from warehouses & distribution centers.
- After pickup, criminals may offload a portion of the cargo and create a new & fake BOL with lower piece count & weight to mask the theft.
- Stay alert for carriers with a recent change to a known email address or phone number.

Misdirection & Transloading

- Legitimate carriers tricked into dropping off freight at an unauthorized location.
- Can originate with a simple phony text to the driver alerting them to a new dropoff location.
- Use unique pickup codes, secure communication channels, and GPS.

Double Brokering

- Thief impersonates a legitimate broker, books load with a legitimate carrier, who then moves stolen cargo without realizing it.
- Use reputable Load Boards. Build a trusted network of Broker and Carrier Partners. Use known contact information and GPS.

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Who is affected?

CARGO INSURANCE INDUSTRY



Insurance Industry – Increase in premium to freight forwarders and motor carriers.
Freight rates increase.

MANUFACTURE



Manufacturers – Lost time and \$\$\$ on reorders, remanufacturing.

RETAILERS



Retailers – Loss of Inventory / Revenue / Customers.

INTERMEDIARIES AND CARRIERS



Intermediaries and Carriers – Reputational Damage. Difficult to win back trust.

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What can we do?

Secure Physical Assets.

- Air Cuff Locks, Kingpin Locks.
- Park Vehicles in secure, well-lit lots.
- Use High Security Seals and Inspect at every stop.

Build a Trusted Carrier Base

- Minimize use of “One Off Carriers”.
- Posting a Load? Stay Vigilant.

Vet your Carriers - Invest in a Carrier Compliance service (Highway, RMIS, My Carrier Portal)

- Integration with in-house TMS.
- Minimize or eliminate exceptions.

Use GPS tracking

Defend against cyber-enabled fraud

Train staff to detect phishing attempts and fake dispatch emails. Use MFA across your Email, Mobile Applications, TMS, and Loadboards.

Carefully review customer agreements

Avoid accepting liability that is out of your appetite.

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The logo for WESCCON, featuring the word "WESCCON" in a bold, yellow, blocky font with a thick black outline and a slight 3D effect.

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Options beyond normal security service

AMAROK IS

Keeping Criminals Out

The Electric Guard Dog™ Fence is a powerful and intimidating barrier. With multiple forms of defense on your side, our full-perimeter, solar-powered electric fence delivers peace of mind to you—and a rude awakening to would-be thieves.



Physical Deterrent

- 10-foot-tall electric fence
- 20 strands of wire
- Multilingual warning signs



Shock Deterrent

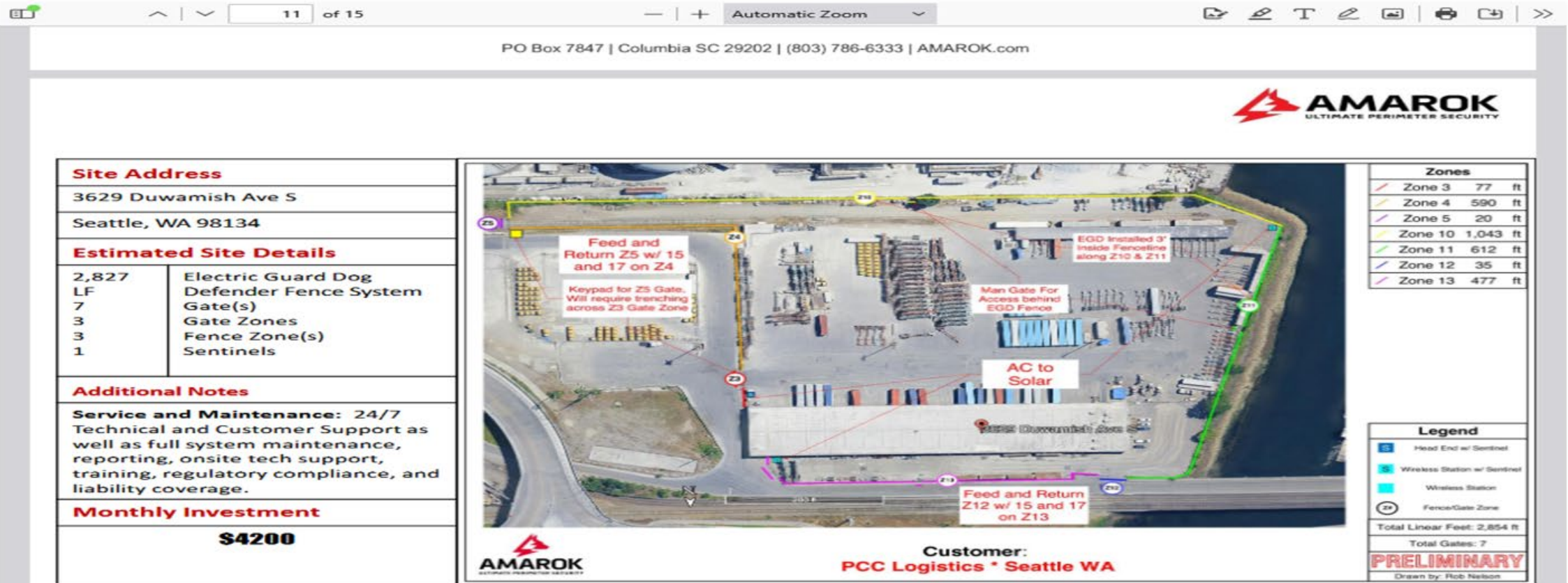
- Electrical pulse every 1.3 seconds
- Cannot be scaled
- Safe, but “memorable” shock



Alarm Deterrent

- Silent and audible
- 24-hour monitoring
- Low false alarm rates

Coming Soon to PCC Logistics



Site Address
3629 Duwamish Ave S

AMAROK
ULTIMATE PERIMETER SECURITY

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Drone Security – geo fenced 40
second response time



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SINCE 1988, PCC LOGISTICS HAS BEEN DEDICATED TO PROVIDING

QUALITY, INTEGRITY, SERVICE

Founded in 1988 as Pacific Coast Container, PCC Logistics has evolved into a prominent logistics provider on the U.S. West Coast. Originally specializing in cross-docking frozen protein from a 10,000 square foot warehouse, PCC has expanded to encompass 12 business units strategically located in 5 major U.S. ports: Seattle, Tacoma, Oakland, Los Angeles, and Long Beach. This strategic positioning enables us to offer comprehensive logistics solutions for both domestic and international companies.

With a combined 2 million square feet of warehouse space and rail service in every region, PCC provides a wide range of logistics services, including warehousing, distribution, and transportation. Our commitment to exceptional customer service is rooted in our core values of honesty, loyalty, and integrity. By prioritizing the needs of each customer, we have cultivated long-lasting relationships spanning over three decades.



Solutions-driven logistics
to service every mile.

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OUR SERVICES

We provide an expansive menu of services for over-dimensional cargo, overweight cargo, transportation, warehousing, and distribution.



WAREHOUSING

PCC Logistics is strategically located on the U.S. West Coast, we provide over 2 million square feet of warehouse space in heavy haul corridors which are all truck and rail served.



OVERWEIGHT CARGO

Overweight container logistics can be a complicated process. Partnering with PCC enables you to simplify your logistics operation as we perform services within the corridor.



CONTAINER FLIPPING

Equipped with a state-of-the-art Combi Lift capable of flipping containers onto a chassis or flatbed. Empty container stacking is also available.



TECHNOLOGY

From inventory management, e-commerce integrations, streamlined order processing, customer portals and more, PCC is equipped with the tools for your business to operate at maximum capacity.



OVER DIMENSIONAL CARGO



USDA & FDA INSPECTIONS



BONDED CONTAINER FREIGHT



DISTRIBUTION

Since 1988, we have provided logistics solutions for Import, Export and Domestic Cargo. From the border of Mexico to Canada we have a Warehouse and Distribution Solution to fit your needs.



CLIMATE CONTROL

We actively employ advanced refrigerated and heated shipping systems to ensure the integrity of your freight from the first mile to the last mile.



TRANSPORTATION

PCC Logistics is your trusted partner for a wide range of transportation services, including port drayage, flipping, overweight trucking, brokerage, ambient and temperature-controlled equipment, and customs exams.



CUSTOMER SERVICE

Customer based service is the underlying philosophy of our company. Our tradition of commitment to every customer has fostered relationships lasting three decades.



PICK & PACK SERVICES



TRANSLOADING & CROSSDOCKING



CONSOLIDATION/DECONSOLIDATION

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Legislative Actions

HGCPA – S.337

- Sen. Deb Fisher (R-Neb) & Sen. Tammy Duckworth (D-IL)
- House support

CORCA – S.1404

- Sen. Chuck Grassley (R-Iowa) & Cathrine Cortez Masto (D-Nev)
- House support

More Strategies

- More Facts



Senate and House leadership...Congress working together for change



- **HGCPA – (Household Goods Consumer Protection Act) – S.337** - Senator Deb Fisher (R-NEB) & Co-sponsored by Sen Tammy Duckworth (D-IL) *introduced Jan-2025*

- **Restores** FMCSA ability to impose civil penalties on unauthorized brokers and fraudulent entities. Allows swift action against bad actors.
- **Strengthens** regulation enforcement. Simple items like “NO” PO Boxes to set up a company and must use a physical address..
- **Identifies** fraud before handing out authority.
- **Enhancing** state enforcement by allowing states to use federal grant funds – and allowing states to keep fines collected.
- HOUSE Companion bill – HR 880
- Bill unanimously advanced in May-2025

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Senate and House leadership...Congress working together for change

- **CORCA – (Combating Organized Retail Crime Act) – S. 1404** – Sen. Chuck Grassley (R-Iowa) & Sen. Cathrine Cortez Masto (D-Nev) *introduced Apr-2025*
 - **Establishes** multi agency response and create new tools to tackle evolving trends in organized retail theft.
 - **Creates** an *Organized Retail and Supply Chain Crime Coordination Center* within the Department of Homeland Security
 - Would be lead by state and local enforcement as well as retail industry representatives.
 - Similar legislation was introduced in 2022 and 2023 by same senators...it seems to have a lot more traction...
 - HOUSE Companion bill – HR 2853
 - 13 more senators also co-sponsored



More Strategies to keep cargo secure

- Eliminating high risk areas and weak points of the supply chain.
 - Unsecure yards, extra dwell time, rail facilities and rail tracks.
- Tightening up controls with things like:
 - Multi-layered security like surveillance equipment, guards, bigger and stronger barriers, tracking technology, engine immobilizers, SOS buttons for drivers, dash cams and more.
- GPS/Tracking technology can be:
 - Plugged into the engine, on the chassis, on the container and in with the product as an example.
- Pushing all supply-chain actors to enhance visibility throughout the move to eliminate “blind spots”.
 - IE: Hapag has GPS on 2 million containers and a new program for tracking.

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“GREAT STRATEGIES COST REAL MONEY”

More Strategies to keep cargo secure

Strategic theft is form of cargo theft that involves deception, fraud, cybertheft and other sophisticated tactics. Theft of this nature has risen **1,500%** since the first quarter of 2021, and the average value per theft is over **\$200,000**.

Experts estimate that criminal enterprises are costing the supply chain up to **\$35 billion annually**.

Within the U.S., **18 million loads** are moved by rail annually. The Association of American Railroads estimates that over **65,000 thefts** occurred in the U.S. in 2024, representing a roughly **40% increase** over the prior year.

Recent Change:

- FMCSA (Oct 1, 2025) eliminates MC #, focusing solely on US DOT #s.

Two quick stories – 1990s-gun battle & frig decoys

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